### CONVENÇÃO SECOVI 2019

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# Mobilidade para o séc 21:

democratização da viagem aérea urbana

Paula Macedo | Head of UX - EmbraerX



# MORE THAN A 20 MANUFACTA TEP AND DELIVERED AND DELIVERED

## WE LIVE FOR THE CHALLENGE

# EVER ( 10 SECONDS AN EMBRAER AIRPLANE TAKES OFF IN THE WORLD

**50 YEARS OF EXCELLENCE AND INNOVATION** 

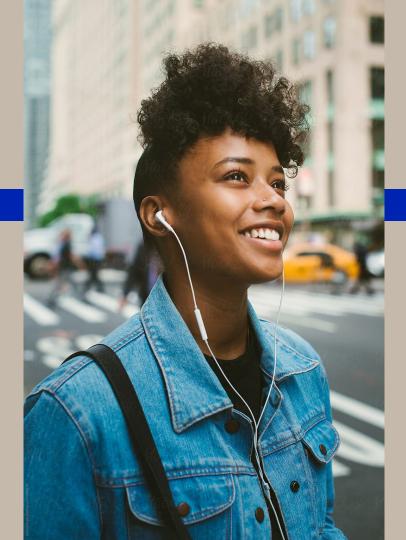


### **50 YEARS OF EXCELLENCE AND INNOVATION**

# ENBRAERX EMPOWERING PEOPLE TO MARK

EMPOWERING PEOPLE, TRANSFORMING BUSINESS.

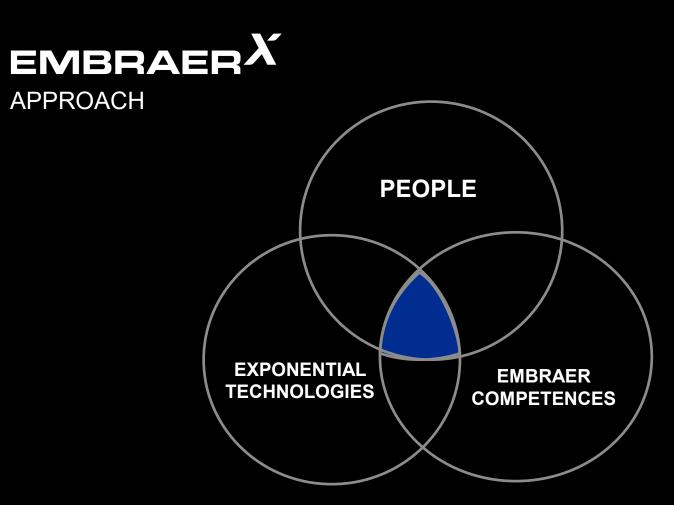


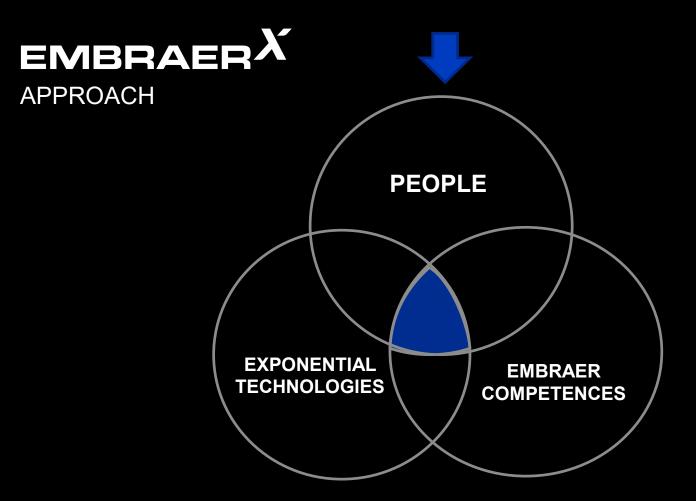


# **EmbraerX MISSION**

At EmbraerX, we build and develop disruptive new businesses that transform how people engage with the world.







# Listening those who matters the most.

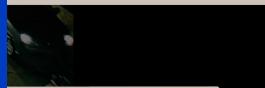
# Creating human centric solutions.

### Moving from A to B in a congested city



# IS A PAIN POINT





### **URBAN MOBILITY**

### Urban Air Mobility Top 50 potential markets

Bubble's size represents addressable market as a function of: GDP, income distribution, population and pop. growth, metropolitan area, congestion index, commuting time and distance and share of commuters (as % of population).

# **300 Million People**

Commute more than 45min worldwide on a regular basis, within an urban environment

# CONGESTION IMPACT ON QUALITY OF LIFE





# US\$ 100 Billion

Cost of congestion

Traffic congestion will be a **\$100 billion** drag on the **New York** metro area economy over the next **five years** . (Source: Partnership for New York) 129 hours Spent in congestion

Drivers spend **164 hours or 5.4 days** per year just as extra travel time in **New York**. (Source: Tomtom Traffic Index)



**37,000** Annual Deaths

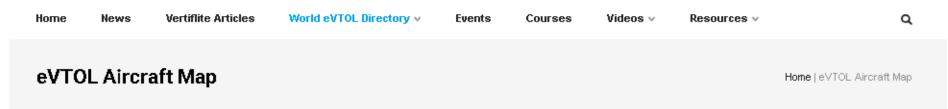
**37,000 road traffic fatalities** per year in average in **US** (Source: https://www.statista.com.)

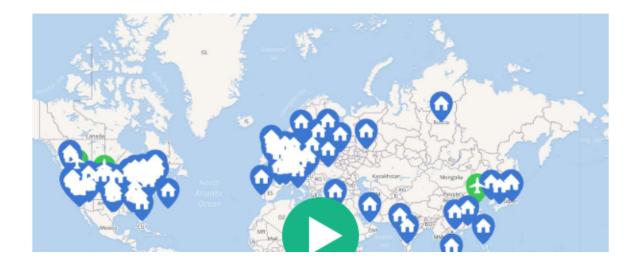
### "Morgan Stanley's Numbers on Flying Cars: \$2.9 Trillion, 20 Years" (Morgan Stanley, Dec 2018)

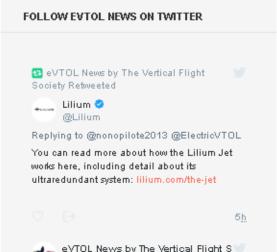
"Yet there's broad consensus that a market for the technology will emerge in the next decade, and we believe that the worldwide fleet size could grow to at least 200,000 vehicles."

"Starting from a small base in 2025, the market for urban passenger drones is estimated to grow quickly at about 35 percent CAGR (Compound Annual Growth Rate) to reach \$21 billion by 2035 for intracity mobility, leaving aside city-to-city connections (\$11 billion)" (Porsche Consulting, Apr 2018)









Early adopters can be anyone, not simply business travelers we must vigorously challenge our assumptions to ensure that our go to-market positioning is as inclusive as possible

We interviewed Gordon at Dallas and he identified himself as a early adopter once currently he struggle to move around the city

# The first users of this may be parents on vacation!



Autonomous driverless car prototypes in use right now our tourist shuttles, 2020 operation is about creating excitement and acceptance

# build your eVTOL

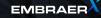
### Welcome aboard!

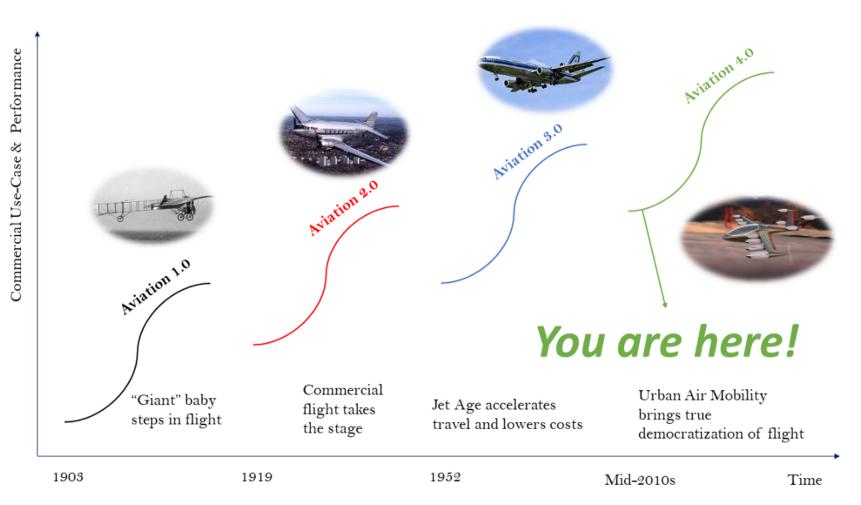
We believe that urban air transport has the potential to radically reshape urban transportation as we know it.

As part of our philosophy we always start with people and we would like your help to understand your needs and desires and help us to create a a new type of electric flying vehicle known as eVTOLs (Electric Take-off and Land). #buildyourevtol

start

https://embraer.com/embraerx/evtol-configurator/



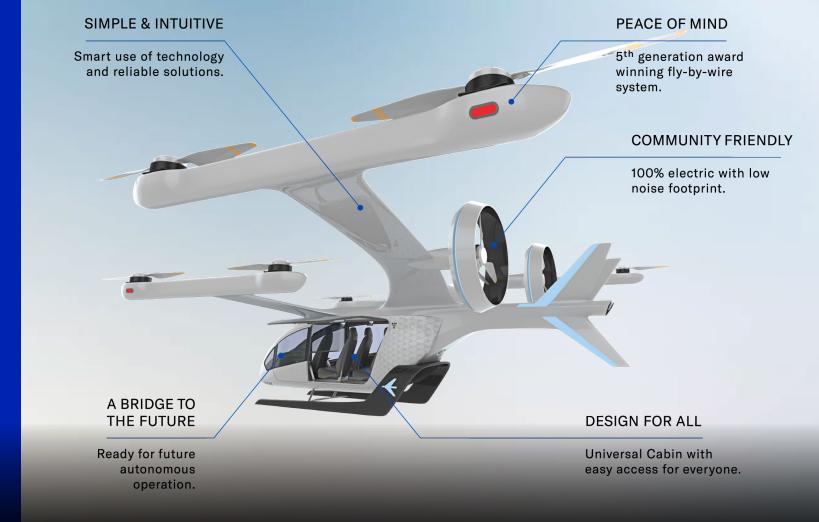


Aviation 4.0: The Age of Democratized Aerial Mobility | Pamir Sevincel









# #nameyourevtol www.embraerx.com



# CREATING THE ECOSYSTEM



**COLLABORATIVE MINDSET** FOR COMPLETE SOLUTIONS AN AIR TRAFFIC MANAGEMENT CONCEPT FOR URBAN AIR MOBILITY EMBRAER<sup>X</sup> atech





# EMBRAERX

EMPOWERING PEOPLE, TRANSFORMING BUSINESS

# Let's talk :)

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